

Caverion



Caverion in brief
2019

Services and solutions for buildings and industries

Caverion designs, builds, operates and maintains user-friendly and energy-efficient technical solutions for buildings, industries and infrastructures. Our aim is to ensure business continuity, safe, healthy and comfortable conditions, optimised performance of the property and cost control. Our vision is to be the “First choice in digitalising environments” for customers, employees and partners in industry.

Caverion has two business units: **Services and Projects.**



Services

- Complete services, ranging from technical maintenance and facility management to smart solutions, and energy and advisory services
- Forerunner in technology, digitalisation, and energy efficiency
- Wide service network and remote management
- Flexible and high-quality service
- Our goal is to be a leading service company and customers' trusted partner, and grow faster than the market.
- In Finland, Caverion is the leading industrial maintenance company. Service offering covers the maintenance of production processes: from individual services to comprehensive maintenance partnerships.

Projects

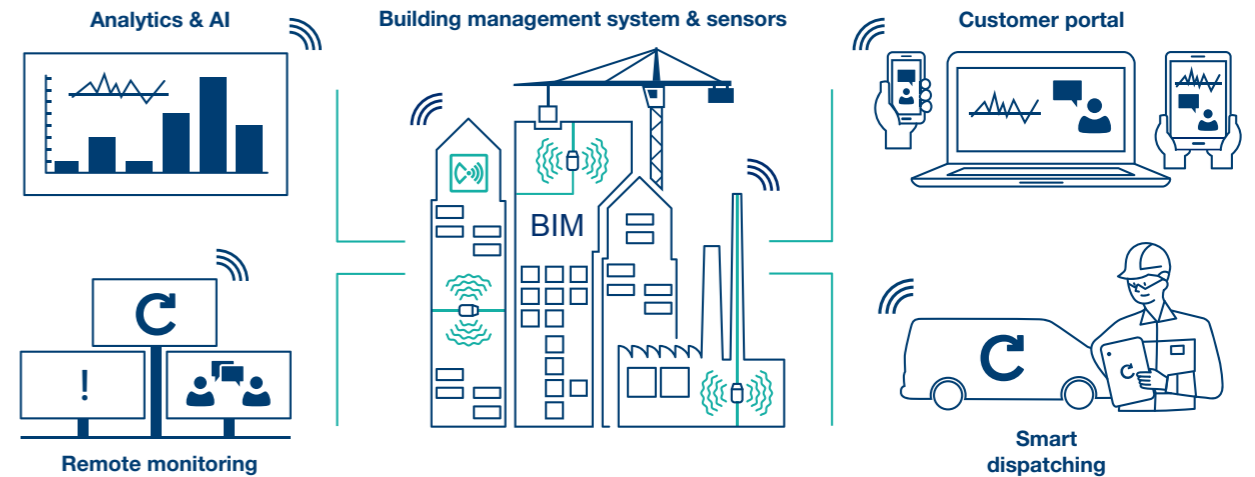
- Building technology projects for customers' renovations and new investments
- International footprint, full range of technical solutions
- Design and Build competence
- Integrated life cycle deliveries including the maintenance as well
- Project productivity and quality is built through professional project management, prefabrication, and being a forerunner in digitalising project planning and execution (BIM).
- Our goal is to be a selective master of projects with profitable project business supporting service growth.

55% ————— Share of revenue 2018 ————— 45%

Technical disciplines

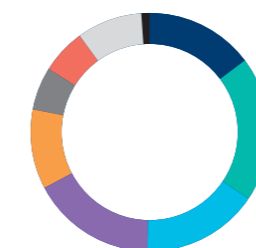
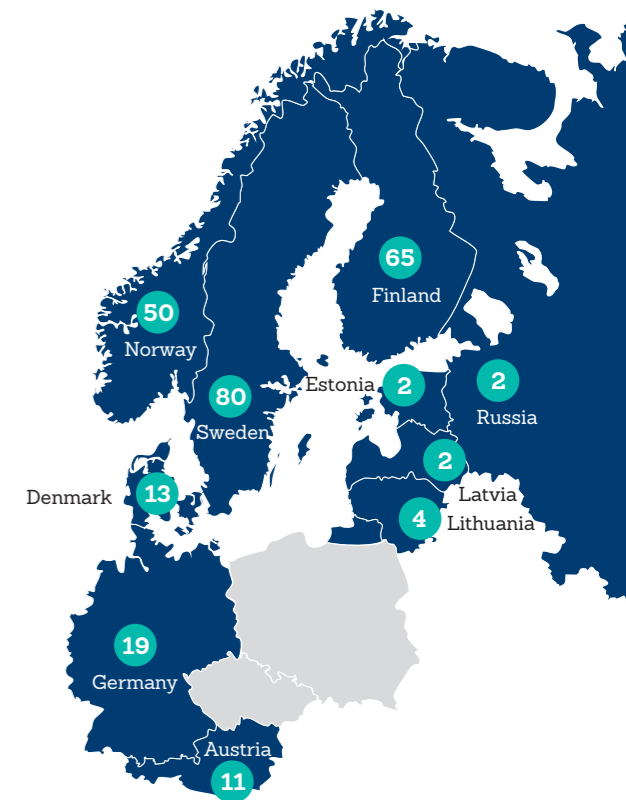


Our digital services

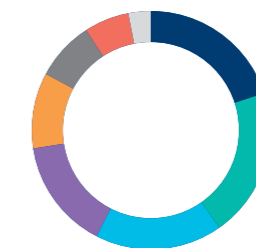


Key figures 2018

- Personnel 15,000
- Revenue EUR 2,204.1 million
- 30,000 spaces in service
- 5,2 accident frequency rate (LTIFR)
- Headquartered in Finland
- Listed in Nasdaq Helsinki
- 91% of business ISO 14 001 environmental certified
- Adjusted EBITDA EUR 53.4 million
- EBITDA EUR -8,8 million
- Dividend per share EUR 0.05
- Over 10,000 spaces remotely monitored
- Number of localities ●



- Germany 15% (2,250)
- Sweden 20% (2,950)
- Norway 16% (2,450)
- Finland 17% (2,500)
- Industrial Solutions 11% (1,600)
- Austria 6% (850)
- Denmark 6% (850)
- Other countries 9% (1,350)
- Group Services 1% (100)



- Germany 20%
- Sweden 20%
- Norway 17%
- Finland 15%
- Industrial Solutions 10%
- Austria 8%
- Denmark 6%
- Other countries 3%



- Public 15%
- Industry 32%
- Real Estate Investors and Developers 12%
- Real Estate Users 26%
- General Contractors 16%

Some examples of our customers >>

Our customers include:



TECHNOPOLIS

Comprehensive service agreement, including Technical Maintenance and Remote monitoring.

5 campuses in three countries: Finland, Sweden, Norway.

From 2019 onwards.



Picture: Espen Solli

AVINOR

Implementing a fully automatic solution, FlexiGate, for boarding and disembarking at the airport.

Pir Nord, Oslo Airport's new terminal, Norway.

Project delivery 2013–2017.



BOREALIS

Maintenance partnership at Kilpilahti production plants in Porvoo, Finland.

Over 60 Caverion employees work at Borealis' Kilpilahti production plants every day.

From 2011 onwards.



Picture: Arkitema Architects K/S

A. Enggaard A/s

Nordea

Managed life cycle concept, including Total Technical Solutions delivery followed by operation, service and maintenance.

Office building Kalvebod Brygge in Copenhagen, Denmark.

Project delivery 2016–2018, operation and maintenance for 20 years.



TECHNISCHE HOCHSCHULE DEGGENDORF THD

Managed Services, including Technical Maintenance. Long and trustful partnership.

Three campuses of the Deggendorf Institute of Technology in Germany.

From 1998 onwards.



AstraZeneca

Managed Services, including Technical Maintenance. The agreement is based on the Vested model, and the common goals are set together.

Research facility in Gothenburg and production facility in Södertälje, Sweden.

From 2009 onwards.



@CaverionGroup



facebook.com/caveriongroup



linkedin.com/company/caverion



Caverion Corporation

P.O.Box 71

FI-01601 Vantaa, Finland

Tel. +358 10 4071

www.caverion.com