

Caverion in brief



Mission

Smart solutions and happy customers

Vision

First choice in digitalising environments

Caverion provides smart technical solutions and services for buildings, industrial processes and infrastructure. Our unique service offering covers the entire life cycle: design, build and maintenance. Our vision is to be the **first choice in digitalising environments** for customers, employees, partners and investors. We have two business units: Services and Projects.

Our customers

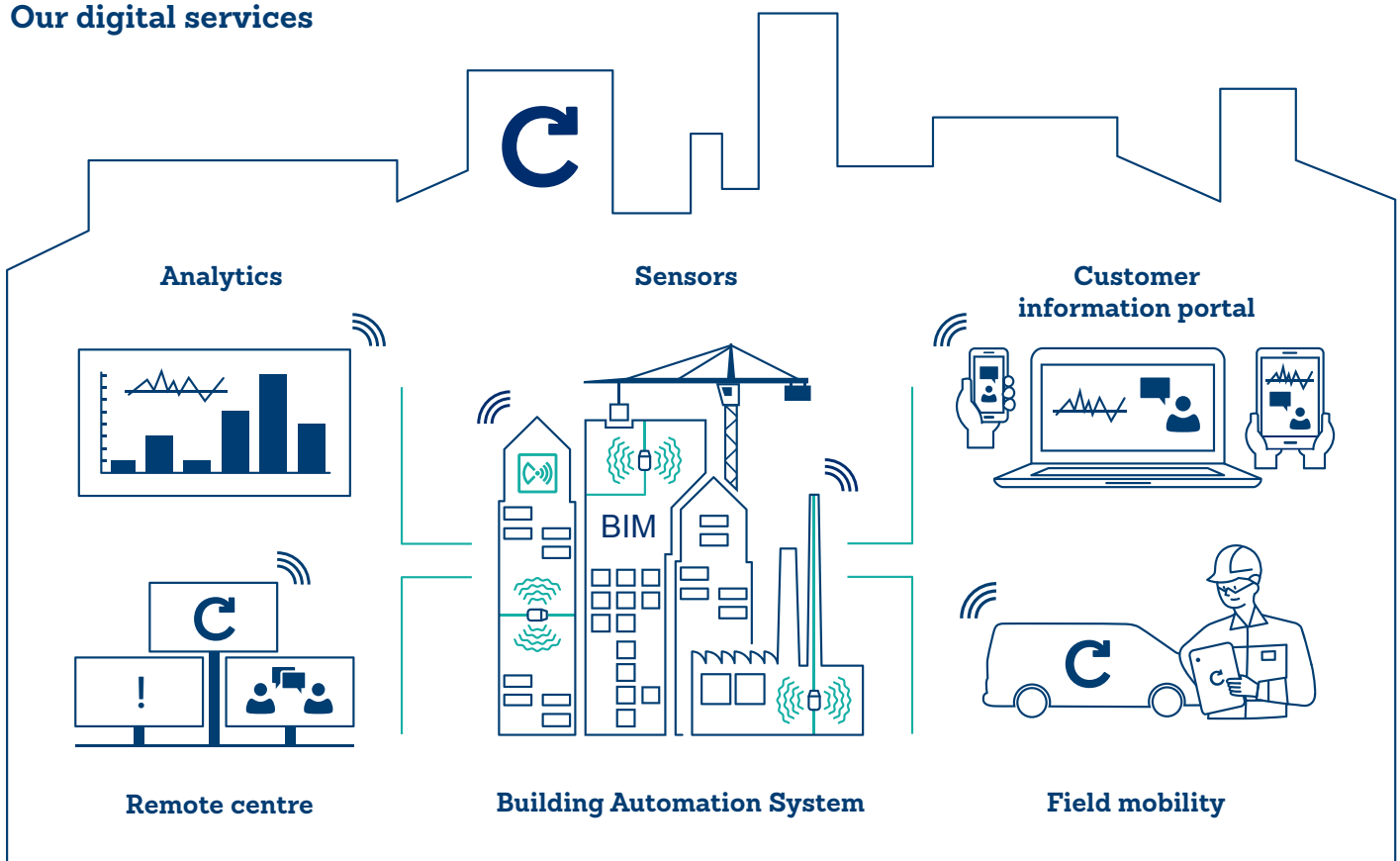
We have the pleasure to serve thousands of customers in various segments in Northern, Central and Eastern Europe. Our customer segments are Public Sector, Industry, Real Estate Investors and Developers, Real Estate Users, and General Contractors.

We are a technology forerunner and have strong expertise in digitalisation. Our comprehensive services include all technical disciplines throughout the entire life cycle of properties and plants.

We can offer:

- Total technical maintenance and service solutions for buildings and industry
- Digital and integrated building systems with remote centre services
- Energy-efficient and cost-efficient solutions
- Solutions to improve production efficiency and usability in industry
- Efficient installation projects
- Optimal conditions for end-users, for instance good indoor climate
- Sustainable life cycle solutions

Our digital services



16,200 employees (approx.)

Revenue EUR 2,282.8 million

30,000 spaces in service

5.7 Work safety (LTIFR)

Headquartered in Helsinki, Finland

12 countries

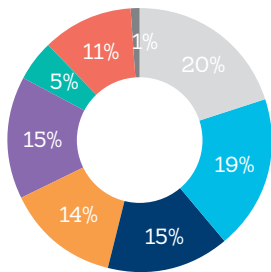
Listed on Nasdaq Helsinki

92% ISO 14001

Order backlog EUR 1,491.0 million

EBITDA excluding restructuring costs 18.3 EUR million

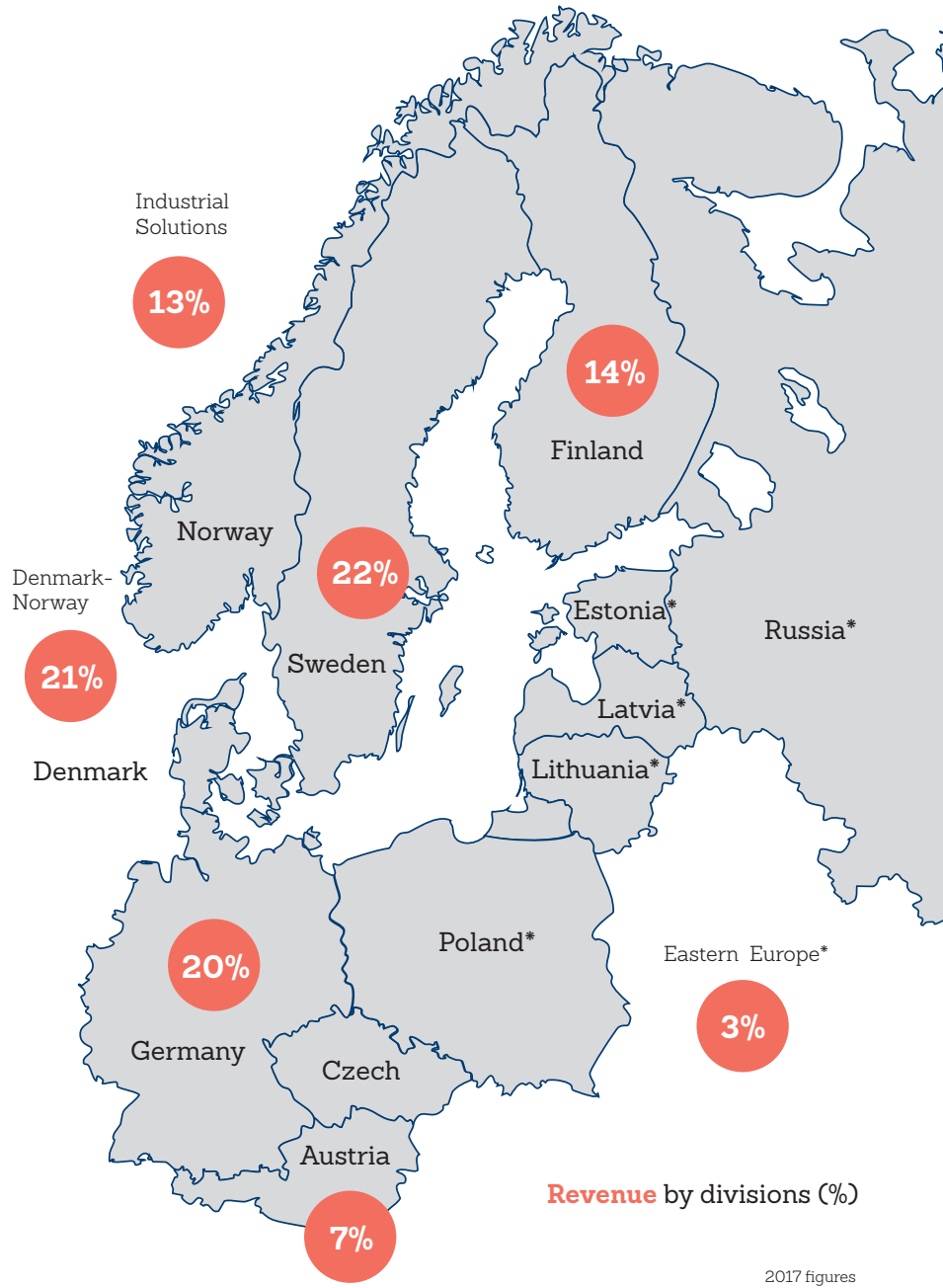
Personnel by division (approx.)



- Denmark-Norway 3,250
- Sweden 3,150
- Germany 2,450
- Industrial Solutions 2,200
- Finland 2,450
- Austria 850
- Eastern Europe 1,750
- Group Services 100

Revenue by business units

- Services 52 %
- Projects 48 %



Revenue by divisions (%)

2017 figures

Projects and Services



Managed life cycle project of Kirsti school and daycare centre, Viharlaakso school and high school in Espoo, Finland

Customer: City of Espoo

Projects and Services



Managed life cycle project of Ops Gellerup Nord, new office building in Aarhus, Denmark

Customer: A. Enggaard

Services



Technical Maintenance of all technical systems in 202 manned and 160 unmanned gas stations and 90 other properties

Customer: OKQ8 Scandinavia, 450 locations in Sweden

Projects



Total Technical Solutions for the expansion of Galleriet shopping mall in Bergen, Norway.

Customer: LAB



Heating and Sanitation



Ventilation and Air Conditioning



Cooling



Electricity



Information and Communication Services



Security and Safety



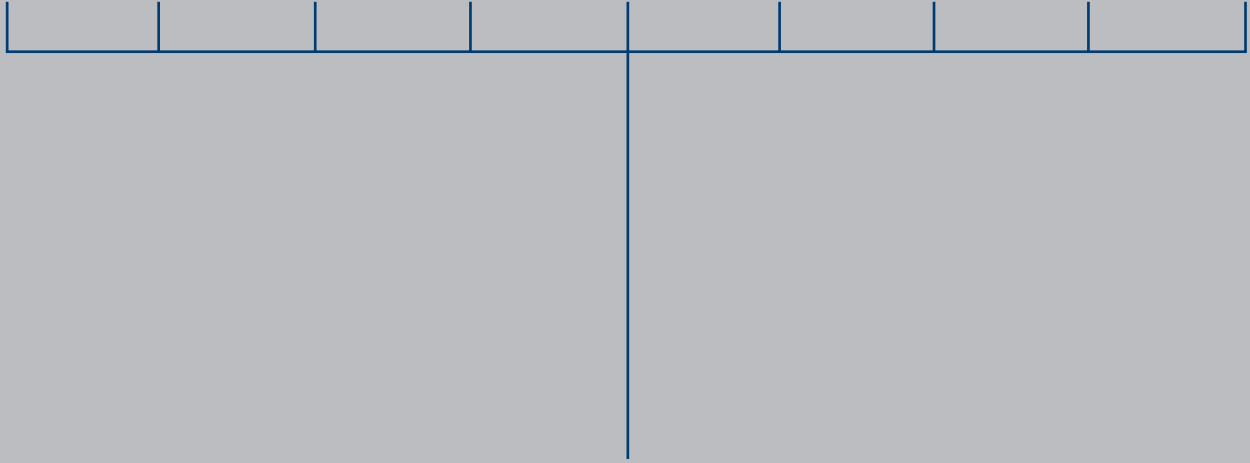
Automation



Industrial installations



Process piping



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